Your Name

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This [Student Resume Template](https://www.vertex42.com/resumes/student-resume.html) is an example of how to present your resume in a table format. You should modify the content and headings to suit your needs. For more information and [resume tips](https://www.vertex42.com/resumes/resume-tips.html), visit Vertex42.com. [Terms of Use](https://www.vertex42.com/licensing/EULA_resumes.html)

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| Objective | A career with ABC Insurance Agency as an enthusiastic insurance sales representative |
| Summary of Qualifications | My recently completed education and previous summer internship have provided me with the skills, market preparation, and entrepreneurial spirit necessary for a successful career with ABC Insurance. As an ABC representative I will effectively utilize my:* Passion for making a difference in individual clients’ lives
* Personable phone skills and work relationships
* Enthusiasm for commission-based compensation
* Coachable, competitive spirit
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| Education | Bachelor's in MarketingState University, City, ST 1997 - 2001 3.51 GPA**Applicable Courses** at State UniversityMarketing 450 – Consumer Behavior and Negotiations* Understanding consumer buying intentions
* Motivating positive customer interactions

Marketing 440 – Entrepreneurial Marketing* Cause and effect of commission based sales
* Time management and self motivation

Economics 400 – Economics of Strategy* Studied economic impact of competitive markets and decisions
* Member of five person strategy team that took 2nd place out of 10 teams
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| Work Experience | **Summer Intern Insurance Associate** Somewhere Life and Casualty Co., City, ST Summer 2000* Called clients and communicated policy benefits, changes, and potential upgrades
* Received performance bonuses resulting in 75% more earnings than the average intern
* Managed my time and priorities to maximize results during normal business hours
* Awarded “Best of Class” plaque at the conclusion of the summer internship

**Shift Manager**Fast Food Restaurant, City, ST 1998 - 2000* Taught new crew workers their responsibilities
* Motivated and encouraged restaurant crew during stressful work times
* Resolved conflicts and concerns between crew workers and with customers
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| Languages | **Bilingual**: English and Spanish |
| Activities and Interests  | Scouting (Eagle Scout), Computers, Cycling |
| References | Available upon request |