Your Name

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This [Student Resume Template](https://www.vertex42.com/resumes/student-resume.html) is an example of how to present your resume in a table format. You should modify the content and headings to suit your needs. For more information and [resume tips](https://www.vertex42.com/resumes/resume-tips.html), visit Vertex42.com. [Terms of Use](https://www.vertex42.com/licensing/EULA_resumes.html)

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| Objective | A career with ABC Insurance Agency as an enthusiastic insurance sales representative |
| Summary of Qualifications | My recently completed education and previous summer internship have provided me with the skills, market preparation, and entrepreneurial spirit necessary for a successful career with ABC Insurance. As an ABC representative I will effectively utilize my:   * Passion for making a difference in individual clients’ lives * Personable phone skills and work relationships * Enthusiasm for commission-based compensation * Coachable, competitive spirit |
| Education | Bachelor's in Marketing State University, City, ST 1997 - 2001  3.51 GPA  **Applicable Courses** at State University  Marketing 450 – Consumer Behavior and Negotiations   * Understanding consumer buying intentions * Motivating positive customer interactions   Marketing 440 – Entrepreneurial Marketing   * Cause and effect of commission based sales * Time management and self motivation   Economics 400 – Economics of Strategy   * Studied economic impact of competitive markets and decisions * Member of five person strategy team that took 2nd place out of 10 teams |
| Work Experience | **Summer Intern Insurance Associate**  Somewhere Life and Casualty Co., City, ST Summer 2000   * Called clients and communicated policy benefits, changes, and potential upgrades * Received performance bonuses resulting in 75% more earnings than the average intern * Managed my time and priorities to maximize results during normal business hours * Awarded “Best of Class” plaque at the conclusion of the summer internship   **Shift Manager**  Fast Food Restaurant, City, ST 1998 - 2000   * Taught new crew workers their responsibilities * Motivated and encouraged restaurant crew during stressful work times * Resolved conflicts and concerns between crew workers and with customers |
| Languages | **Bilingual**: English and Spanish |
| Activities and Interests | Scouting (Eagle Scout), Computers, Cycling |
| References | Available upon request |